



15th Annual CME BC
Stakeholders' Dinner

THURSDAY, MARCH 16, 2017

Sheraton Vancouver Airport Hotel
Richmond, BC

MENU

Reception	Cheese Selection, Fresh Vegetable Crudite, Smoked Salmon <i>Selection of Canadian and imported cheese display with grapes, fresh strawberries, sun dried Moroccan dates with assorted crackers, smoked salmon chunks</i>
1st Course	Bruschetta <i>Tomato, red onion, garlic, balsamic vinegar and fresh basil on a mini crostini with grated asiago cheese</i>
	Mushroom Tarts <i>Sautéed mushroom with sherry & goat cheese</i>
2nd Course	Crispy Shrimp <i>Breaded shrimp wrapped with wonton pastry served with spicy plum sauce</i>
3rd Course	Beef & Chicken Sliders <i>Angus beef with melted cheddar and tomato aioli on mini bun Blackened chicken with honey-grain mustard aioli on mini bun</i>
4th Course	Shanghai Noodles <i>Stir-fried with chicken and vegetables in Asian sauce (peanut-free)</i>
5th Course	California Rolls <i>Sushi rice, avocado and crab</i>
6th Course	Flank Steak <i>Lemon grass marinated steak, tomato horseradish salsa</i>
7th Course	Assorted French Pastries, Starbucks Coffee & Assorted Tazo Teas

THANK YOU TO OUR SPONSORS



Presenting Sponsor



Reception Sponsor



Appetizer Sponsor



Networking Sponsors

TABLE OF CONTENTS

SPECIAL GUESTS

	PAGE
Neil Sweeney Deputy Minister, Corporate Policy and Intergovernmental Relations Secretariat, Office of the Premier	5
Athana Mentzelopoulos Deputy Minister, Ministry of Finance	
Shannon Baskerville Deputy Minister, Ministry of Jobs, Tourism and Skills Training	
Tim McEwan Deputy Minister, Ministry of Small Business and Red Tape Reduction	
Dave Nikolejsin Deputy Minister, Ministry of Natural Gas Development	6
Sarf Ahmed Associate Deputy Minister, Citizens' Services	
Okenge Yuma Morisho Associate Deputy Minister, Ministry of Jobs, Tourism and Skills Training	
James Hammond Assistant Deputy Minister, International Trade & Strategy Division, Ministry of International Trade	
Trevor Hughes Assistant Deputy Minister, Industrial Relations & Labour Programs, Ministry of Jobs, Tourism and Skills Training	7
Brian Krieger A/Assistant Deputy Minister, International Business Development Division, Ministry of International Trade	
Christine Little Assistant Deputy Minister, Ministry of Small Business and Red Tape Reduction	
Scott MacDonald Assistant Deputy Minister, Labour Market & Information Division, Ministry of Jobs, Tourism and Skills Training	
Peter Robb Assistant Deputy Minister, Mines and Mineral Resources Division, Ministry of Energy and Mines	8
Giovanni Puggioni Exec. Director, Major Projects & Cross Gov. Initiatives, Strategic Partnerships & Initiatives Division Ministry of Aboriginal Relations and Reconciliation	
Lloyd Roberts Senior Negotiator,, Ministry of Aboriginal Relations and Reconciliation	
Gary Herman CEO, Industry Training Authority (ITA)	
Christian Hansen Director, Senior Trade Commissioner, Global Affairs Canada	9
Bryan Hughes District Manager, Export Development Canada	
Dale Walker VP Employer, Industry & Worker Services, WorkSafeBC	

MANUFACTURERS

	PAGE
• Analytic Systems Ware (1993) Limited, Armtec LP, BBS Pro Services, BL Innovative Lighting, BW Creative Railing Systems Canadian Safe Step Tub, Columbia Plastics Ltd, Coquitlam Steel Products Ltd.	10
• Dion Custom Metal & Fabrication Design Ltd., EAB Tool Company Inc., EBCO Industries Ltd., Epic Polymer Systems Corp., Factor Forms & Labels, George Third & Son, Hansen Industries Ltd., Hemlock Printers Ltd.	11
• Humble Manufacturing, Ideon Packaging, Impact Ironworks Ltd., IQ Solutions Company Inc, Ironside Design Manufacturing, Magnum Trailer & Equipment Inc., MET Fine Printers, Misty Mountain	12
• Murray Latta Progressive Machine Inc., Nitrolube Lubricants Canada, Northwest Plastics, North West Rubber Ltd., P&H Supplies Ltd, Pinnacle Renewable Energy Inc., Royal Printers, Samuel & Sons, Co. & Ltd.	13
• Shearwater Research Inc., Slim Line Systems Inc., Solid Rock Steel Fabricating Co. Ltd., Stemcell Technologies, Supreme Steel Vancouver, Thunderbird Press, Wesbridge Steelworks Ltd., Wexxar	14
• Williams & White, XL Ironworks Co.	15

TABLE SPONSORS

15

SUPPORTERS OF INDUSTRY

16

WELCOME



I would like to welcome you all to this **15th Annual Stakeholders' Dinner**.

This event provides an excellent opportunity for our CME members to interact with a number of government's key decision makers and implementers. It is important for manufacturers to share the issues that matter most to them with those who can make a difference.

What is also true is that our unique 'speed-dating' format provides an equally good opportunity for those in government to meet with a large number of manufacturers in a short period of time. Deputy Ministers have extremely busy schedules and they don't often get an opportunity to meet with the front lines of the business community in this way.

So thank you for coming and I hope you all benefit from this opportunity.

Andrew Wynn-Williams
Divisional Vice President, CME BC

INDUSTRIE 2030

Canadian manufacturing has been in a decline for the past decade. There are a number of elements that contribute to this trend but there is one common theme. The world is changing. The pace of change is accelerating and Canada is just not keeping up.

CME believes that Canada has two choices on how to respond. We can either continue to watch our manufacturing capacity and competitiveness erode, or we can embrace a national strategy that reinvigorates our manufacturing sector by leveraging advanced technologies and decisively addressing our long-standing domestic challenges.

We choose the latter and the Industrie 2030 initiative is the result. We spent nearly a year in consultation to shine a bright light on the manufacturing sector in Canada: to better understand where we stand today; to identify challenges; and to chart a plan for growth. With the recent release of five reports addressing key manufacturing issues, CME has now laid the foundation of the plan.

For more information, visit www.industrie2030.ca.



**TO DOUBLE
MANUFACTURING
OUTPUT
& VALUE-ADDED
EXPORTS BY 2030**

Five Keys To Success

- Building a strong labour pool & skilled workforce;
- Accelerating adoption of advanced manufacturing technologies;
- Fostering innovation, commercialization & new product development;
- Creating a competitive business environment in Canada; and
- Increasing access to domestic & foreign markets.

STAKEHOLDERS' SPECIAL GUESTS



NEIL SWEENEY, Deputy Minister, Corporate Policy and Intergovernmental Relations Secretariat

Neil Sweeney was appointed Deputy Minister, Corporate Priorities and Planning in the Office of the Premier on December 16, 2011 and reappointed as Deputy Minister, Corporate Policy on June 10, 2013. Subsequently, on March 25, 2016, he took responsibility for the Intergovernmental Secretariat. In this role he is responsible for providing strategic advice, advancing government initiatives, and supporting the Deputy Minister to the Premier on the management of priority issues. Prior to this appointment, Neil served as the Deputy Minister of Government Communications and Public Engagement.

Previously, Neil has held senior executive positions in both the public and private sectors, including the Vancouver Island Health Authority and Labatt Breweries of Canada. He has extensive experience in communications, issues management and stakeholder relations.



SHANNON BASKERVILLE, Deputy Minister, Ministry of Jobs, Tourism and Skills Training

Shannon Baskerville was appointed Deputy Minister, Ministry of Jobs, Tourism and Skills Training, and Responsible for Labour in March 2016. Shannon oversees Labour Market Development and Information; Economic Development, the Major Investment Office and Tourism; as well as Workforce Development and Immigration. Shannon also leads the Ministry Responsible for Labour.

Shannon has over 20 years of experience with the Province of British Columbia. Prior to her appointment as Deputy Minister in her current role, Shannon held the position of Deputy Minister of International Trade and Ministry Responsible for Asia Pacific Strategy and Multiculturalism overseeing trade and investment activities in British Columbia's priority markets; international trade missions; trade strategy and policy, including international and domestic trade agreements; international marketing; and venture capital programs. Previous appointments also include Assistant Deputy Minister of Labour Market Development; Immigration and International Education; and Economic Development and Competitiveness.



ATHANA MENTZELOPOULOS, Deputy Minister, Ministry of Finance and Secretary to Treasury Board

Athana was first appointed as a Deputy Minister in British Columbia in April 2004, thereafter holding posts Intergovernmental Relations, Public Affairs, and Board Resourcing and Development. More recently, she has been a Deputy Minister of Strategic Priorities in the Premier's Office, and Deputy Minister for Government Communications and Public Engagement, Intergovernmental Relations and for the Board Resourcing Development Office.

In July 2014, Athana assumed responsibilities as Deputy Minister for Jobs, Tourism and Skills Training and Ministry responsible for Labour. In this capacity, her responsibilities included the BC Jobs Plan, immigration and the provincial nominee program, skills training funding and policy, tourism policy and funding, and the major investments office. She retained responsibilities for Intergovernmental Relations and the Board Resourcing and Development Office.

Athana was appointed Deputy Minister of Finance and Secretary to Treasury Board effective March 25, 2016.



TIM McEWAN, Deputy Minister, Ministry of Small Business and Red Tape Reduction

Tim McEwan is Deputy Minister, Ministry of Small Business and Red Tape Reduction (Minister Responsible for Liquor Distribution Branch), a role he assumed on July 31, 2015. Prior to this, he served as Associate Deputy Minister of the Major Investments Office, Ministry of Jobs, Tourism and Skills Training (Minister Responsible for Labour) from February 2012 until July 2015. Tim served as President and Chief Executive Officer of Initiatives Prince George Development Corporation – the economic development authority in Prince George, B.C. – from February 2008 until January 2012, and was Principal of his own Public Policy and Management Consulting firm, T. M. McEwan Consulting Ltd. in 2007. From 2001 through 2006, he was the founding Executive Director (Assistant Deputy Minister) of the BC Progress Board, a strategic benchmarking and private sector advisory board to the Premier. During most of the 1990's, Tim worked for the Business Council of British Columbia as Director, Programs & Policy (responsible for the landmark BC Business Summit initiative) and as a Senior Policy Analyst. He also worked for the Ministry of Energy, Mines and Petroleum Resources in the early 1990's on a special review of mineral tenure policy in relation to escalating land use conflicts and prospective First Nation land claim negotiations. Tim holds a Master's degree in Public Administration and a Bachelor of Arts, both from the University of Victoria.

STAKEHOLDERS' SPECIAL GUESTS



DAVE NIKOLEJSIN, Deputy Minister, Ministry of Natural Gas Development

Dave was appointed the Deputy Minister of the Ministry of Natural Gas Development on September 15, 2015. The Ministry of Natural Gas Development is the key provincial Ministry to guide responsible development and ensure maximum economic benefits to British Columbians from the province's natural gas resources, new export markets related to interprovincial pipelines, oil projects and value-added natural gas products, and the province's next new major industrial sector—that of liquefied natural gas (LNG); and as the Ministry Responsible for Housing provides British Columbians with access to safe, affordable and appropriate housing through policy and programs, technical codes and standards, and services for landlords and tenants.

Previous to his current role Dave was the Deputy Minister of the Ministry of Energy and Mines, and was the Associate Deputy Minister of the Environmental Assessment Office in 2012. In July 2005, Dave was appointed as Chief Information Officer for the Province of British Columbia and was appointed Associate Deputy Minister in October 2010.



SARF AHMED, Associate Deputy Minister, Ministry of Technology, Innovation and Citizens' Services

Sarf was appointed Associate Deputy Minister in June 2013 at the Ministry of Technology, Innovation and Citizens' Services (MTICS). He provides overall leadership to Real Property, Corporate Services, Procurement and Supply Services functions in the ministry. The Strategic Partnership Office which provides oversight and support for Province's major outsourcing contracts is also part of his portfolio. He is on the Deputy Minister's Council, and various Deputy Committees and project boards for major Capital projects. Sarf is also the executive sponsor for the BC Public Service's leading workplace strategies initiative for mobile work. Over 20 projects have been completed since 2012 with multiple ministries. Some of these projects have won IPAC and Premier's Awards. His other key initiative is the Ministry of Finance's cross-government project generating economic activity in B.C. through the sale of surplus government properties for commercial development and re-investment in schools, hospitals and other vital public services. Sarf joined the ministry in May 2010 as ADM for the Real Property Division (RPD). Prior to joining MTICS, Sarf was the ADM and Executive Financial Officer for the Ministry of Children and Family Development since 2005 responsible for corporate functions of the ministry. Additionally, in 2009, he was given responsibilities to oversee the delivery of Child Care Services and Provincial services for Children and Youth with Special Needs.



OKENGE YUMA MORISHO, Associate Deputy Minister, Ministry of Jobs, Tourism and Skills Training

Okenge Yuma Morisho was appointed Associate Deputy Minister in the Ministry of Jobs, Tourism and Skills Training on March 25, 2016. He has more than 15 years of experience working on complex domestic and international policy issues in both the Federal and Provincial Public Service. He holds a Law degree (LL.L) and a M.B.A. from the University of Ottawa.



JAMES HAMMOND, Assistant Deputy Minister, International Strategy & Competitiveness Division, Ministry of International Trade

Jamie Hammond is the Assistant Deputy Minister, International Strategy & Competitiveness Division and has held the position since September 2015. As ADM for International Competitiveness and Strategy, Jamie is responsible for international trade and investment strategy, and international marketing for BC. He also oversees trade negotiations and the investment and venture capital strategies for the Province.

Previously, he held the position of Private Secretary to the Lieutenant Governor for four years, where he supported two Lieutenant Governors, advising on their constitutional, celebratory and promotional roles across British Columbia, as well as their work with First Nations and the hosting of Royal and diplomatic guests to the province.

Prior to that, Jamie also worked on policy issues at the national level, was a member of Canadian delegations to international negotiations and was seconded to the Privy Council Office.

STAKEHOLDERS' SPECIAL GUESTS



TREVOR HUGHES, Assistant Deputy Minister, Industrial Relations and Labour Programs,
Ministry of Jobs, Tourism and Skills Training

Trevor is responsible for the Labour Division in the Ministry, encompassing labour relations, employment standards, and workers' compensation. In his role, Trevor is the senior official responsible for the provincial Workers' Compensation Board (WorkSafeBC). Trevor is also responsible for government's relationship with the chair of the B.C. Labour Relations Board and the Employment Standards Tribunal and the chair of the Workers' Compensation Appeal Tribunal. The Ministry Responsible for Labour has a neutral role as regulator of the labour relations system, but is not involved in labour relations as an employer. Finally, Trevor is government's representative on the Board of Directors of The Community Against Preventable Injuries ("Preventable.ca"), a group of organizations working together to reduce the number and severity of preventable injuries in B.C.

Prior to joining the provincial government in October of 2008, Trevor was with the Health Employers Association of B.C. for 16 years. HEABC coordinates the human resource and labour relations interests of publicly funded health care employers in B.C. In addition to contract administration and grievance handling,



BRIAN KRIEGER, A/Assistant Deputy Minister, International Business Development Division,
Ministry of International Trade

Brian started his career with the Government of British Columbia 24 years ago. Prior to that, he was involved in a number of entrepreneurial business ventures spanning the food, technology and automotive sectors. In 1992, Brian joined the Ministry of Economic Development and has worked on a number of priority projects for the Province of British Columbia over the years.

Now, as Acting Assistant Deputy Minister, Brian continues to champion the Ministry's mandate to grow the economy by increasing British Columbia's international trade activity, and attracting foreign direct investment in all sectors.



CHRISTINE LITTLE, Assistant Deputy Minister, Ministry of Small Business and Red Tape Reduction

Christine is a skilled communicator, leader and strategic thinker with over twenty years experience in delivering and leading complex government projects and teams. She holds a Masters Degree in Economics from the University of Victoria.

In her current role Christine is the Assistant Deputy Minister of Small Business and Regulatory Reform, providing strategic and executive level direction on complex issues related to small business policy and streamlining regulation, leading to a more competitive economic climate for small businesses and reducing the regulatory burden on citizens and businesses. Previously, Christine was an Assistant Deputy Minister with the Ministry of International Trade where she helped provided strategic leadership on a wide range of issues related to international trade and investment, while helping to create jobs and boost BC's economy.

Prior to her Assistant Deputy Minister appointments, Christine was the Executive Director of Strategy, Policy and Performance in the Ministry of Jobs, Tourism and Skills Training responsible for helping align the International Trade and Investment Attraction Division's vision with strategy, structure and resources.



SCOTT MACDONALD, Assistant Deputy Minister, Labour Market & Information Division,
Ministry of Jobs, Tourism and Skills Training

Scott MacDonald was appointed Assistant Deputy Minister, Labour Market and Information Division in the fall of 2013. The Division takes a leadership role in implementing BC's Skills for Jobs Blueprint by ensuring that skills training programs across the Province are closely aligned with BC's labour market needs and priorities. This work is supported by the other main functions of the Division which include providing detailed and accessible labour market data to improve public, private and individual workforce decisions, as well as implementing the newly formed BC Center for Data Innovation.

Scott has extensive leadership and public sector experience. Prior to his current portfolio, Scott was the Chief Executive Officer for Pacific Carbon Trust, a crown corporation of the BC provincial government. Scott has also served as Assistant Deputy Minister for the BC Ministry of Education, setting provincial education policy and curriculum standards.

STAKEHOLDERS' SPECIAL GUESTS



PETER ROBB, Assistant Deputy Minister, Mines and Mineral Resources Division, Ministry of Energy and Mines

Peter Robb joined the Government of British Columbia in 2001, after several years working in the BC Treaty negotiations process as a consultant. He is a graduate of Bishops University (BComm) and the University of Northern British Columbia (BSc in Environmental Planning). He has spent his entire career working the natural resource sector with a focus on engaging and negotiating with First Nations in the forestry, mining and oil and gas sectors. He has spent 11 years at the Ministry of Energy and Mines, along with a four year hiatus at the Ministry of Aboriginal Relations and Reconciliation. Before taking his current role, he was the Executive Director of the new Major Mine Permitting Office. He has held numerous positions within government ranging from regional operations, permitting to negotiating major infrastructure projects.



GIOVANNI PUGGIONI, Executive Director, Major Projects and Cross Government Initiatives, Ministry of Aboriginal Relations and Reconciliation

25 year employee of the BC Government, currently with the Ministry of Aboriginal Relations and Reconciliation. The Ministry's role in Government is to lead the overall reconciliation effort with First Nations and a particular focus of our work has been to support the BC Jobs Plan Agenda. My area of responsibility includes advancing major projects and investments in British Columbia – through collaboration with proponents, First Nations and Industry associations.



LLOYD ROBERTS, Senior Negotiator, Negotiations and Regional Operations Division, Ministry of Aboriginal Relations and Reconciliation

Lloyd is seasoned senior executive with over 20 years of experience leading strategic, legislative, and operational initiatives in the public and private sectors. Lloyd has a deep understanding of the opportunities and challenges that face Federal, Provincial, First Nation, and Municipal governments, natural resource sector companies, and commercial developers in reconciling Indigenous rights and title in British Columbia.

Lloyd currently plays an instrumental role for the government of British Columbia in the design, negotiation, and implementation of treaty and other reconciliation initiatives to foster social and economic growth throughout the province.

STAKEHOLDERS' SPECIAL GUESTS



GARY HERMAN, CEO, Industry Training Authority (ITA)

Gary Herman is Chief Executive Officer (CEO) of the Industry Training Authority (ITA), responsible for the governance, expansion and improvement of B.C.'s industry training system. After joining the organization as Chief Operating Officer in January 2013, he was appointed interim CEO in August the same year, then permanent CEO in August 2014.

Prior to ITA, Gary has served in executive management positions including Thyssen Krupp Fabco, VAE Nortrak and Ebco Industries. Gary began his career by apprenticing for seven years in three trades and is certified as a Tool & Die Maker and as a Die Sinker (forging). He is also a Certified Manufacturing Engineer and has a Business Administration Diploma and an Executive MBA. In addition, he has recently completed a Directors Education Program through the Institute of Corporate Directors and received his ICD.D designation.



CHRISTIAN HANSEN, Director, Sr. Trade Commissioner, Global Affairs Canada

Christian Hansen became a Canadian Foreign Service officer in 1995 and has served in Ottawa, Osaka, Oslo, Vancouver, and at Canada's Mission to the European Union in Brussels. He holds a Bachelor of Commerce (Finance) from the University of British Columbia and Master of Public Policy (International Relations) from Princeton. His academic interests include border management, transportation security, and trade facilitation.

Christian is the Regional Director and Senior Trade Commissioner at the Pacific Regional Office of Global Affairs Canada. In this role he leads a team of 17 Trade Commissioners in supporting the international business of clients in British Columbia and Yukon. He speaks Japanese, French and some Norwegian.



BRYAN HUGHES, District Manager, Export Development Canada

Experienced professional with over 20 years of trade experience successfully selling products and services to markets in Latin America, USA and Asia. As District Manager, Bryan manages a team of eight trade finance professionals. The Vancouver team works with 500 exporters helping them make more sales to international buyers by structuring financing and risk mitigation solutions.



DALE WALKER, Vice President of Employer, Industry & Worker Services

Dale oversees the Industry & Labour Services, Assessments, and Investigations departments. Industry & Labour Services offers occupational health and safety resources, outreach, and consulting services to the workers, employers and industries of British Columbia. The goal is to improve workplace behaviours and safety cultures around injury prevention and disability management practices. The Assessments department registers BC employers, assigns them to the appropriate classification units, and collect premiums to maintain the financial integrity of the worker's compensation system. The Investigations department conducts investigations of the most serious workplace incidents to identify the causes, makes recommendations to prevent future incidents, and pursues enforcement and fraud actions.

Dale has been with WorkSafeBC for ten years. Prior to this, Dale worked in the education and legal services sectors.



MANUFACTURERS



Delta, BC

ANALYTIC SYSTEMS WARE is a Canadian manufacturer of power conversion products. They design and build since 1976 a complete range of products including Battery Chargers, Voltage Converters, Inverters, Power Supplies, Frequency Converters and MPPT Solar Charge Controllers. All of their products are manufactured near Vancouver, BC.



Richmond/Surrey, BC

ARMTEC LP manufactures and markets infrastructure and engineered construction solutions for customers in Canada and internationally. They service a wide array of sector markets, including products for drainage, bridge applications and water management systems; architectural and precast concrete solutions; and a full suite of noise barriers and acoustic enclosures.



Surrey, BC

BBS PRO SERVICES is one of western Canada's largest full service suppliers and distributors of biodegradable cleaning products. They specialize for example in implementing and servicing many kinds of cleaning and sanitation systems, providing dispensers, hospitality or industrial sectors.



INNOVATIVE
LIGHTING

Vancouver, BC

BL INNOVATIVE LIGHTING manufacture sustainable, energy efficient lighting solutions focusing on Fiber Optic Lighting and LED Systems. Their commitment is to explore and develop the latest of lighting technologies, they want to ignite creativity in our clientele for all of their lighting endeavours.



Maple Ridge, BC

BW CREATIVE RAILINGS SYSTEMS create amazing, safe environments, that inspire people to connect. They are one of North America's leading manufacturers of premium railing systems. Using design forward thinking that embraces simplicity, they produce stylish railings that can be enjoyed in every home. They design, engineer, test and manufacture, high quality railings for both multifamily and single family markets in aluminum, glass, mixed materials and wood. The success of their products is based on a four decade long commitment to quality, innovation and continuous improvement.



Burnaby, BC

CANADIAN SAFE-STEP WALK-IN TUB COMPANY serves in Canada and the United States quality walk-in tubs and showers for senior citizens, as well as those suffering from the effects of disability and mobility impairment.



Surrey, BC

COLUMBIA PLASTICS is a privately-held custom injection molding company that has been in business since 1945. Over the years, through their focused continuous improvement initiative, they have kept abreast of the technological advancements in the industry.



Port Coquitlam, BC

COQUITLAM STEEL PRODUCTS LTD. fabricate custom metal products and create one-off installations that meet our customers' unique needs. Canadian Welding Bureau Certified and portable welding capability for installation. Experienced in both new and renovation projects, our expertise spans commercial and residential properties.

MANUFACTURERS



Coquitlam, BC

DION CUSTOM METAL FABRICATION & DESIGN specializes in custom metal, aluminum and stainless steel for residential and commercial clients who works with 3 of the top 5 largest construction companies in Vancouver. They prides itself on excellent work and strong client relations.



Delta, BC

EXCHANGEABLE POWER TOOL ACCESSORIES is one of the largest power tool accessory remanufacturer, recycler, and distributor in North America. They provide the full selection of high performance products for the hardware and building supply markets. They are sold in over 2,700 retail stores across North America and online by participating retail stores.



Richmond, BC

EBCO INDUSTRIES LTD. has delivered world-class quality manufacturing and repair and rebuild services to projects based domestically and worldwide since 1956.



Langley, BC

EPIC POLYMER SYSTEMS CORPORATION designs and manufactures since 45 years custom industrial rubber & molded polyurethane components, specializing in the formulation, molding and vulcanizing of engineered rubber parts. They are located in Langley, BC and Woodland, WA.



Richmond, BC

FACTOR FORMS & LABELS offers a wide variety of products and services. From business forms, traditional printing, digital printing, to the latest in digital labels & laser die cutting. They are able to provide you with all the products your customer requires. Factor Forms & Labels has also offices in Victoria, Vancouver, Edmonton, Calgary, Saskatoon, Winnipeg and in Niagara Falls.



Burnaby, BC

GEORGE THIRD & SON fabricate and erect airports, bridges, mines, complex stair systems, stadiums, performing arts centers, and a variety of structural steel projects ... and they've been doing it since 1910.



Richmond, BC

HANSEN INDUSTRIES LTD. is a privately owned company founded in 1975 in Richmond. The company has grown from being a supplier of elevator replacement parts to a combined custom precision sheet metal, machine shop, stamping shop and waterjet cutting shop. They have more than 25 pieces of Computer Numerically Controlled (CNC) equipment and 50 or more manual machines that are used to manufacture metal parts.



Burnaby, BC

HEMLOCK PRINTERS LTD. has been proudly operating in Burnaby for over forty years. Hemlock has grown from a one-man shop in 1968 to one of the largest commercial printers in the Pacific Northwest with a state-of-the-art 79,000 square foot facility employing over 170 craftspeople. Privately owned by the Kouwenhoven family, Hemlock also has sales offices in Victoria, BC, Seattle, WA, and San Francisco, CA.

MANUFACTURERS



Burnaby, BC

HUMBLE MANUFACTURING produces precision-made custom sheet metal components, sub-assemblies and products for the industrial and commercial sectors.



Richmond, BC

IDEON PACKAGING is proudly 100% BC owned and operated, with two facilities located in Richmond, BC. We design and manufacture corrugated containers, stock boxes, protective packaging, single-face lamination, POP and retail packaging. We can also assist with your automation needs, and we are the only manufacturer of digitally produced corrugated packaging in Western Canada.



Surrey, BC

IMPACT IRONWORKS goal is to fulfill all of their clients steel needs with a quality product that beats the demanding schedules of the construction world today. Services include connection design, detailing, fabrication, welding, prep & paint and field erecting. It was founded in 2001 and has completed many projects spanning BC, Alberta, NWT's and the Yukon.



Maple Ridge, BC

THE I.Q. SOLUTIONS COMPANY INC. is a custom manufacturer providing services to clients across Canada since 2007. Products provided include, but are not limited to Signage, Promotional Items, Apparel, Awards and Sports Equipment. IQ specializes in ideas, innovation and providing products with exceptional value propositions.



Chilliwack, BC

IRONSIDE DESIGN MANUFACTURING INC. has been servicing the needs of the corrugated steel pipe industry, manufacturing roll forming equipment and supplying parts, for close to 50 years. They remain an industry leader servicing customers worldwide as no one else carries a more complete line of equipment for this industry.



Abbotsford, BC

MAGNUM TRAILER & EQUIPMENT is split in three Divisions all serving the trucking industry, operating from two plants in Abbotsford BC. They are specializing in Design and manufacture for a complete line of aluminum Heavy Duty Truck/Trailer Accessories including Animal protection, cab guards, storage and step boxes, Custom Trailer Design and Manufacture for Port, Forestry, Poultry, Mining and Construction Industries and Truck and Trailer Service and Body Shop Service Operation.



Vancouver, BC

MET FINE PRINTERS is the leader in environmentally friendly offset printing, serving North America. Guaranteed quality - get a free quote.



Richmond, BC

MISTY MOUNTAIN SPECIALTIES, purveyors of wild, exotic, organic, and cultivated mushrooms since 1997. Proud to have introduced oyster mushrooms, and eventually other mushroom types, to Canadians, today Misty Mountain is a leading global supplier of fine mushrooms and other specialty foods. We are open to the public, but also offer one of the largest selections of fresh and wild mushrooms for convenient online shopping.

MANUFACTURERS



Surrey, BC

MURRAY LATTA PROGRESSIVE MACHINE have established themselves as leaders of custom industrial machinery manufacturing, parts & equipment distribution, and millwrighting & machinery moving since 1918.



Surrey, BC

NITROLUBE PERFORMANCE LUBRICANTS is a 20 year Langley, British Columbia company that supplies the Racing World and manufactures with high quality lubricants. "NitroLube is committed to making a positive impact in reducing emissions to help keep our planet green. With today's environmental challenges, our environmentally friendly products contribute to a clean and safe environment for a sustainable future".



Port Coquitlam, BC

NORTHWEST PLASTICS LTD. designs and manufactures since over 40 years rotational molding plastic products and parts. Their vision is to be a strong, stable, and ever improving supplier to their customers.



Abbotsford, BC

NORTH WEST RUBBER is a leading manufacturer and distributor of recycled rubber solutions. For over 45 years, North West Rubber has been providing specialty rubber flooring products to retailers across North America for a variety of applications including agricultural, recreational, playground, traffic, trailer and many others, including truck bed mats.



Vanderhoof, BC

P & H SUPPLIES LTD provides commercial transport and automotive vehicle parts, service, towing and recovery, fabrication and welding services. We are a certified Cummins dealer and service depot and, a member of Autosense. Home of FreFlyt Industries Inc., leading innovation in log transport – manufacturing better log trailers.



Richmond, BC

PINNACLE RENEWABLE ENERGY INC. is the longest-established wood pellet producer in Western Canada. They were founded in Quesnel more than 25 years ago, in the heart of central B.C.'s lumber country. Our pellet plants are all located within an abundance of high-quality, raw material.



New Westmister, BC

ROYAL PRINTERS Sustainable Solutions for All Your Print Projects. Partnering with Royal Printers is like having your own in-house print department. With a dedicated account representative, easy online ordering tools, and the ability to print anything from a brochure to a waybill, you'll feel like we're part of your organization. Learn more about how we can help your business run seamlessly, and make a positive impact on the environment.



Delta, BC

SAMUEL, SON & CO., LIMITED is the largest privately-owned processor and distributor of carbon steel, stainless steel, and aluminum in North America.

MANUFACTURERS



SHEARWATER RESEARCH INC. specializes in technical diving computers that feature intelligent design, advanced technology and rugged construction. All our products are designed and manufactured in Vancouver, British Columbia.

Richmond, BC



SLIM LINE VENDING INTERNATIONAL LTD is a Canadian company that manufactures and designs slim wall mount vending machines that dispense snacks, pop, cigarettes, cigars, umbrellas, almost any item that fits into our machines. We incorporate custom designs and can tailor a machine to suite any demand. Our products are "Innovative by Design".

Surrey, BC



SOLID ROCK STEEL offer design & engineering, fabrication, welding, sandblasting & painting to complete field installation.

Surrey, BC



STEMCELL TECHNOLOGIES INC. is a Canadian biotechnology company that develops since 1993 specialty cell culture media, cell isolation systems and accessory products for life science research. A large number of the company's employees are located in Vancouver, Canada with additional employees and facilities in 11 other countries.

Vancouver, BC



SUPREME STEEL VANCOUVER provide fabricated materials and construction services throughout British Columbia and Yukon, Alaska and the western United States of America. They help their customers in the markets Industrial buildings and facilities, Bridges, Arenas and stadiums, Mines and Institutional buildings.

Delta, BC



THUNDERBIRD PRESS was originally founded as a small family business in 1967, and has grown to become one of the premier commercial printers in BC. The company has built a well respected and trusted reputation among our customers, employees and industry peers. A major strength of the company is its family nature. Thunderbird's success is the direct result of our employees' skill, dedication to craftsmanship and determination to provide total customer satisfaction. Our reputation for quality and reliability is well known to our many satisfied customers.

Richmond, BC



WESBRIDGE STEELWORKS is a Structural Steel Fabrication Shop located in Delta, British Columbia, Canada. Providing full steel services of detailing, fabrication and installation to British Columbia, Greater Vancouver, the Lower Mainland, the Fraser.

Delta, BC



WEXXAR has designed and manufactured leading edge case erecting, case sealing and tray forming machinery for corrugated container packaging since 1977. There is a Wexxar machine for forming or sealing anything from a simple "brown box" to complex specialty trays. Applications are limited only by the imagination.

Richmond, BC

MANUFACTURERS



Burnaby, BC

WILLIAMS & WHITE offers machining services and is equipped with some of the largest capacities in Western Canada. Working in a multitude of industries gives Williams & White Manufacturing a vast amount of experience to help you in your manufacturing needs. Quality control is the most important part of a machining environment. Our dedicated quality control team ensures that every part is machined to tolerance and on schedule.



Surrey, BC

XL IRONWORKS CO. is a steel fabrication company producing high quality steel at competitive prices. It's located on the west coast of Canada, where it has excellent access to all North American and Asian markets.

TABLE SPONSORS



SUPPORTERS OF INDUSTRY



JN International Consulting Inc.

